



Fixed vs Flexible Budgeting Top-Down vs
Bottom-Up
Budgeting



Budgeting Models

Rolling Budgeting

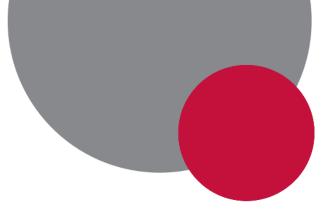
Incremental Budgeting



Zero Budgeting







Top-down budgeting is where **budgets** are **prepared centrally**, normally by senior management. Then carried out on more junior managers.

Bottom-up budgeting is the managers will **make their own budgets** initially. Then reviewed by the finance department.





Fixed vs Flexible Budgeting

Fixed Budget

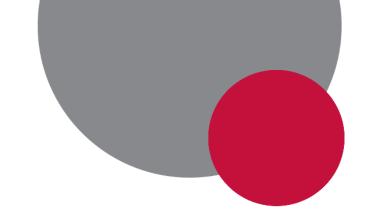
- Prepared at the beginning of the year based on the expected activity level such as sales unit, production unit and etc.
- No amendment will be made at the end of the year when comparing actual result compared to the budget.

Flexible Budget

- The budget that is prepared based on several variations.
- For example, the budget may be prepared at 12,000 units and 14,000 units.
- At the end of the year, the budget that is closest to the actual activity level will be used for comparison against the actual result.







Rolling Budgeting

A system of the budgeting in which the budget is constantly updated. The budget horizon is kept continuous by adding another month or quarter to the end of the budgeted period as each month or quarter expires.





Incremental Budgeting

The budget starts with previous period's budget or the actual results and adding or deducting an incremental amount to cover:

- any known changes to the business
- inflation

In this model, only the increment needs to be justified. However, it may only be suitable for those stable businesses with good cost control.



Zero-Based Budgeting (ZBB)

It overcomes the weaknesses in incremental budgeting. In particular, the criticism that costs that are included in a budget just because they were in previous years' budgets.

The manager need to plan what projects they wish to undertake and base the budget on those projects.

- The manager should start with the assumption that the budget for next period is zero. Find out which project they want to undertake in the following year. After that, a "decision package" will be ready for the project that may include:
 - a) Aim/Goal
 - b) Level of funding required and benefits
 - c) Consequence to the Company if they did not carry out its function



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